



TRADE  
ANGLE  
STRATEGIES

## TAS Discretionary Trading Philosophy

Albert Einstein once said, *“Example isn’t another way to teach. It’s the only way.”* When it comes to the markets, we couldn’t agree more.

We look forward to working with you and your unique attributes. We will treat you as a unique individual with unique qualities and work our hardest to help you capitalize on them.

We applaud your efforts to learn and grow as a trader and we welcome and value your contributions to the worldwide community of dedicated traders.

- **Capital preservation is job #1 for all traders.** You must develop a written plan for managing your money. This plan must include rules on how you will manage risk vs. reward as well as provide you a plan to have make your trading capital last while you are learning.
- At TAS, we are traders at heart and trainers by choice. We believe that a live, responsive, supportive, and interactive environment—moderated by actual traders—is the best environment to learn in.
- We believe that earning follows learning—not the other way around. Although each of us trades to make money to help us realize our financial goals, we are realistic about the inherent risk in the marketplace and work hard not to get too far ahead of ourselves. We pride ourselves in having developed a methodical approach to trading that allows us to be consistent.
- We believe that with respect to trading, no one should dictate what you do nor when you do it. You must evaluate everything about your trading based upon your own written trading plan—never on

someone else's. Remember, as a discretionary trader, when you are trading, you will be trading your own money—not theirs. Therefore, although we will work very hard to teach you what we know, only you can make the final decision whether or not to make a trade. Let us help you to trade your game—not someone else's.

- We believe that price and pattern analysis alone—without concurrent volume analysis—misses the whole picture in trading. Price is the messenger, not the message.
- Every trade or trade setup has an underlying context: a particular time frame that is being displayed on a chart. Using our unique and proprietary indicators in multiple time frames gives us the edge we need.
- Charts have memory: The price levels where professional traders have traded before are likely to be levels of interest again. Our approach to trading, coupled with our world-class indicators, reveal the “footprints” of professional traders. We trade with the institutional flow of money at their levels rather than pay a higher price premium after their hand is revealed to all.
- We believe that there is no single “best” answer to understand the markets. However, we have developed proprietary indicators to model and institutional style of trading we feel reveals the best and most accurate information about the markets—in real time. And we are constantly adapting our trading tool arsenal to reflect ongoing changes in the marketplace.
- Our own experience as traders tells us that it takes years to become competent, consistent, and self-sufficient as a trader. In fact, most traders we work with will tell you that it took them between five and seven years to really get to the top of their game. Now, that doesn't mean that you cannot make money in the interim. Far from it. But true trading professionals do not kid themselves about their undertaking. Our goal is to help you dramatically shorten the learning curve by providing the best trading tools and trader education available. We can help you see what's in the charts more clearly, accurately and timely. We can help you see what's really there.
- Proficiency in trading is a journey—not a destination. And complacency is the enemy of proficiency. Anyone who has traded the markets for years will tell you, “Just when I thought I had it all figured out, the markets went and changed on me.” We believe that all traders must accept that lifelong learning and ongoing study of your trading craft is mandatory and part of the business of trading. We are like professional athletes and must continue to train to be the best we can be. We are all works in progress.
- We believe that in the trading arena, there are no get-rich-quick schemes. If you are looking for a few get-rich-quick ideas, we are likely not the right company for you. On the other hand, if you are realistic about the difficulty of your undertaking, then we can help. The application of any new skill requires time, dedication and consistent effort. Legendary CBOT trader Peter Steidlmayer says, “Education provides a foundation and method for learning, but knowledge comes through experience.” We



reiterate that our goal is to teach a discretionary style of trading that you can add and apply to what you are already doing. Our world-class trading tools supplement the training.

- We acknowledge that no two traders are identical in their approach to the markets. Therefore, we teach multi-dimensional styles of discretionary and systematic trading between our futures room and equities room and use multiple time frame analysis to allow traders of all disciplines to participate. Please see the resources section at the end of this document to learn how you can participate in our educational venues.
- According to the TAS Approach to Trading™, our goal is to objectively enter and manage trades according to market structure—not just price. Market structure is revealed when we can see where volume is accumulating or not accumulating at various prices.



We have numerous complimentary and interlocking components available for purchase or leasing and all of them have the TAS logic as the core decision-making process behind them.

Our goal is to have you to learn how to use our products under real market conditions and in real-time—not in a theoretical environment on paper.

**Why not go for a test drive, on us?**  
Try out our [TAS Signal Box™](#) and our [Futures Trading Room](#).

**For more information:**

[www.tradeangle.com](http://www.tradeangle.com)  
877-896-7998 or  
[questions@tradeangle.com](mailto:questions@tradeangle.com).

©2008 Trade Angle Strategies, LLC. All rights reserved

This publication along with any charts and examples is for educational purposes only and should ONLY be used to study the actions and activities of the markets. This publication is NOT designed to provide any investment advice and should not be used as such.

Trading can result in large losses and may not be an activity suitable for everyone.

Hypothetical or simulated performance results have certain inherent limitations. Unlike an actual performance record, simulated results do not represent actual trading. Also, since these trading setups may not have actually been executed, the results shown may have under or over compensated for the impact, if any, of certain market factors such as lack of liquidity.

To the best of their ability, room moderators will endeavor to discuss trades that they are about to make for their own accounts. However, because of timing, urgency, ongoing room commentary, technical limitations or any other reason, some positions will not be posted. Moderators may also be trading multiple accounts and/or have accounts or investments outside the scope of the trading and training room. In no case is any trading idea posted a recommendation or an opinion of what you should be doing. Moderators discuss trade ideas in the room for educational purposes only.

Simulated trading programs in general are also subject to the fact that they are designed with the benefit of hindsight. No representation is being made that any account will or is likely to achieve profits or losses similar to those shown.

The author(s), publisher(s) and room moderators are not providing investment or trading advice and do not make claims, promises, or guarantees that any suggestions, systems, trading strategies, or information will result in a profit, loss, or any other desired result. By virtue of your subscription, paid or otherwise, this information is being specifically provided at your request. All readers and room participants assume all risk, including but not limited to the risk of trading losses.

Earnings and economic releases posted in our trading and training rooms are typically provided by Briefing.com and are subject to change without notice. Please verify all earnings dates with an independent source of your choice. Please remember that all market commentary in our rooms is for educational purposes only and should not be construed as investment advice regarding the purchase or sale of securities, options, equities or any other financial instrument of any kind. Information for our market observations is obtained from sources believed to be reliable, but we do not warrant its completeness or accuracy, or warrant any results from the use for this or any information provided in our trading and training rooms.

THIS IS NOT A SOLICITATION TO BUY OR SELL SECURITIES. Always seek the advice of your professional investment advisor before making any investment decisions.